
SYNNEX Announces Expanded Networking Line with HP's Acquisition of 3Com

As of June 1, SYNNEX has made the expanded HP networking line available to our customers.

The acquisition permits the channel giant to integrate 3Com's industry-leading switching, routing, security, voice, wireless, and network management products into their already-impressive ProCurve line-up. The move also positions HP to capture greater share in the networking and datacenter markets. The expanded portfolio enables you to deliver solutions that reduce your customers' network complexity issues, improve their IT capabilities, and lower their total cost of ownership.

SYNNEX tech support resources are available to help you with networking configurations and product conversions from 3Com to HP, and also for competitors' products to HP networking equipment. The team can be reached via email at techsup@synnex.com.

The combined HP/3Com portfolio of core-to-edge and datacenter products is based on open standards architecture. You now have the flexibility to create a wider range of vendor solutions for your customers, expand your reach into new markets, and create new opportunities to enhance and grow your network business.

The combined portfolio will likewise benefit from HP's extensive service, support, and partner enablement programs. SYNNEX is compiling information regarding HP's newly announced training and certification programs on our HP microsite. We are encouraging HP resellers to take advantage of the full HP networking portfolio now by becoming voice, enterprise networking, and network security authorized.

To view this information, visit SYNNEX's HP microsite. Contact your SYNNEX sales rep to learn more.